



## CASE STUDY



### Ferrari UK accelerates to lower IT costs with Trustix Linux Solutions

*“The graphical interface with the Trustix products is very easy to use and therefore you do not need in-depth Linux experience to use the products and a day to day basis. This is particularly important for us as only one of the team is fully Linux literate”*

Chris Rooke, IS Manager, Ferrari UK

Ferrari UK is installing five IBM eServer systems with two Trustix LAN servers, Trustix proxy server, Trustix web server and Trustix firewall. Ferrari's initial deployment is replacing an existing Novell network and with Trustix Firewall they are supplementing an existing Checkpoint firewall installation. This decision augments their existing deployment of a Linux based mail server five years ago.

Ferrari UK has chosen Trustix and IBM to incorporate additional Linux based solutions into its IT infrastructure

Open source resellers Linux IT recommended the IBM and Trustix solution as they were aware of Ferrari's keen interest in continuing to lower IT costs and increasing manageability through Linux solutions.

Chris Rooke, IS Manager at Ferrari UK commented: “We have been watching developments with Linux with great interest since our initial implementation five years ago. The Trustix and IBM server solution will eliminate the upgrade costs associated with the Novell approach without any loss of functionality. The Trustix Firewall will supplement an existing firewall strategy and give us the ability to cost effectively and easily manage that firewall locally and remotely which we could not previously do.

In the longer term, Ferrari UK is also looking to use Trustix Linux Solution and IBM eServers systems to develop a two-tier disaster recovery strategy. At present, Ferrari UK is looking to implement a fully-fledged DR plan within the group. In the next 12 months they are looking to provide a more cost effective layer of disaster recovery planning with a daily mirroring of data onto high capacity drives about 500 metres from the main computer room.

Rooke explained: "Our group DR strategy protects from major disruption something we have to plan for but will hopefully never need to use. The additional protection we are planning to implement with the Trustix solution and some of the IBM hardware will provide a complete mirrored environment, which we can swap over to in the event of major disruption localized to the computer room itself. This will again hopefully never to used but will be a very cost effective backup and recovery solution"

"Ferrari UK's migration to the Trustix range is a true reflection of the standard of quality of the products" noted James Dean, UK Sales Director. We are delighted by Ferrari UK's investment, and anticipate that their cost of ownership saving will be significant.

### **About Ferrari UK**

Ferrari UK are the official importers of Ferraris for the UK and the Middle East. Fore more information please visit the Ferrari UK website at [www.ferrari.co.uk](http://www.ferrari.co.uk)